Conditional dynamics and the multi-horizon risk-return trade-off*

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First Draft: May 12, 2018 This Draft: February 19, 2019

Abstract

We propose testing asset-pricing models using multi-horizon returns (MHR). MHR serve as powerful source of conditional information that is economically important and not data-mined. We apply MHR-based testing to linear factor models. These models seek to construct the unconditionally mean-variance efficient portfolio. Unexpectedly, we reject most popular models that deliver high maximum Sharpe ratios in a single-horizon setting. Model misspecification manifests itself in strong intertemporal dynamics of the factor loadings in the SDF representation. We suggest that misspecification of the dynamics of loadings arises from the common approach towards factor construction via portfolio sorts.

JEL Classification Codes: G12, C51.

Keywords: multi-horizon returns, stochastic discount factor, linear factor models.

^{*} We thank Valentin Haddad, Francis Longstaff, Tyler Muir, Christopher Polk, and Tommy Stamland for comments on earlier drafts and participants in the seminars and conferences sponsored by LAEF, NBIM, NHH, and UCLA. We appreciate any comments including inadvertently omitted citations. The latest version is available at

https://sites.google.com/site/mbchernov/CLL_MHR_latest.pdf.

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1 Introduction

Specifying an asset-pricing model via the stochastic discount factor (SDF) is a powerful analytical tool that encodes the risk-return trade-off across multiple assets and across multiple horizons. The former set of implications has enjoyed virtually endless amount of theoretical and empirical research. The focus is on finding, at a single horizon, the maximum Sharpe ratio (SR) portfolio whose return is inversely related to the SDF.

In this paper, we argue that there are important dynamics of the SDF that substantially affects its multi-horizon empirical performance. Hence, evaluating SDFs using multi-horizon returns (MHR) should feature more prominently in model selection. We show that an MHR-based test amounts to a stringent evaluation of conditional implications of a model.

Our approach is motivated by the fact that most economic decisions, such as, corporate investments, private equity, or consumption-savings plans, involve longer horizons. For instance, Campbell and Viceira (2002), among many others, emphasize the importance of return predictability for optimal long-term portfolios. By implication, the multi-horizon SDF is an important framework for evaluating economic models.

Surprisingly, there is little research on evaluation of SDF models using MHR. Theoretical work has developed tools allowing researchers to characterize properties of equilibrium models at different horizons (e.g., Hansen and Scheinkman, 2009, Backus, Chernov, and Zin, 2014). Empirical work highlights properties of MHR but does not use them to explicitly test models of the SDF (e.g., Campbell, 2001, Kamara, Korajczyk, Lou, and Sadka, 2016).

We make two key contributions. First, we show that MHR-based tests could be interpreted as adding a set of instruments to standard single-horizon tests in the context of GMM-based estimation. As a result, MHR serve as a natural guard against persistent conditional misspecification.

Second, we show that misspecification of the temporal dynamics in state-of-the-art models of the SDF, as uncovered by MHR, indeed are quantitatively large. In particular, we consider linear factor models of the form SDF = $a - b^{T}F$, which arguably are the workhorse models for empirical risk-return modeling. It is well-known that such an SDF implies a linear beta-pricing model of expected returns (e.g., Cochrane, 2004). Under the null of these SDFs, the traded factors F span the unconditional mean-variance efficient (MVE) portfolio. We impose the minimal requirement on a factor model that it prices its own factors. The new idea in our approach is to impose this requirement on factor returns at multiple horizons.

We find that models deemed successful on the basis of single-horizon returns (thus having factors that yield a high maximal SR) tend to do worse at long horizons, that is, they have large MHR pricing errors. Further, we show that the dynamics of the factors, as manifested by multi-horizon variance ratios, are grossly inconsistent with the dynamics implied under the null of the factor model. In other words, current state-of-the-art models of the risk-return trade-off, which are typically estimated at a monthly or quarterly frequency, do a poor job accounting for the risk-return trade-off at longer horizons.

The reason the models reject is that the model-implied SDFs do not price the test assets conditionally. If conditional pricing errors are persistent (autocorrelated), they may affect longer-horizon excess factor returns. Specifically, persistent pricing errors that appear "small" at the monthly horizon can become large over multiple horizons as they accumulate over time. This is the kind of misspecification MHR is detecting when used as test assets.

An unconditionally MVE portfolio prices assets also conditionally (Hansen and Richard, 1987). Thus, the rejection suggests that the factors do not unconditionally span the MVE portfolio. However, because we evaluate the models using MHR to the pricing factors themselves, it follows that there must exist time-varying a's and b's in the SDF that do price MHR correctly. To assess the nature of the misspecification in more detail, we model b_t as a latent process and estimate it and the corresponding a_t by including MHR in the set of test assets, thus asking the model to jointly price returns at multiple horizons. The estimated factor loading has large variation and little relation to the standard conditioning variables used in asset-pricing.

The evidence prompts us to investigate the economic origins of the time variation in b. We hypothesize that the typical factor construction methodology, which uses characteristics-based rank portfolios, is likely responsible for the persistent misspecification. When forming long-short portfolios, the decision to use decile extremes, or the characteristic itself, or the specific type of a double-sort, are ad hoc. We show that these decisions easily yield persistent misspecification in the scale of the portfolio. If one can identify a time-varying b_t reflecting the scale-misspecification, then one could form a new factor $\tilde{F}_{t+1} = b_t^{\top} F_{t+1}$ that would feature a constant (unitary) loading in the SDF.

In practice, b is sometimes close to a constant and the model is not rejected. That happens when F is comprised of the market excess returns and other factors from the FF3 model (Fama and French, 1993), the value (HML) and size (SMB) factors. But, in most cases, including betting against beta (BAB), profitability, investment, momentum, versions of the five Fama-French factors hedged for unpriced risks (see

Daniel, Mota, Rottke, and Santos, 2018), and the mispricing model of Stambaugh and Yuan (2017), the constant b hypothesis is strongly rejected.

It may seem intuitive that as one adds more factors, there is more scope for complicated dynamics that require time-varying b. Economically, however, this is not so clear. As one considers models with increasingly higher short-run maximal SR, and, presumably, gets closer to the unconditional MVE portfolio, it would be natural to expect less evidence of time-variation in b. In this sense, our results are surprising.

In a robustness section, we confirm that the results are not specific to the particular return horizons chosen in the tests. We also run standard "alpha-regressions" and use Gibbons, Ross, and Shanken, 1989 (GRS) to test whether instruments (managed portfolios) based on MHR can deliver alpha in the standard, short-horizon setting. The models are rejected with high maximal information ratios.

There are many papers that test conditional versions of factor models. For instance, Jagannathan and Wang (1996) and Lettau and Ludvigson (2001) consider conditional versions of the CAPM and the consumption CAPM using proxies for the conditioning information related to aggregate discount rates, such as the dividend-price ratio, to arrive at unconditional linear multi-factor models with constant factor loadings in the SDF. Other examples include Ferson and Harvey (1999) and Farnsworth, Ferson, Jackson, and Todd (2002). Our contribution relative to this literature is to show that MHR are informative test assets in terms of uncovering a model's conditional dynamics.

Another example of using conditioning information is Moreira and Muir (2017) who find that factors normalized by their conditional variance outperform the original factors. That is equivalent to a b that varies with the inverse of the conditional factor variance. Indeed, we find that an estimated b_t is significantly negatively related to the conditional market variance. However, the R^2 of a regression of b_t on this and other natural variables, such as the dividend-price ratio, is low, indicating that a substantial part of the variation is due to other sources. Related, while a volatility-managed version of the Fama-French 5-factor model (FF5) prices its own factors at longer horizons, it does not price MHR to the original FF5-factors.

Our paper makes a connection with a literature that seeks to characterize multihorizon properties of "zero-coupon" assets, such as bonds, dividends strips, variance swaps, and currencies. Such work includes Belo, Collin-Dufresne, and Goldstein (2015), van Binsbergen, Brandt, and Koijen (2012), Dahlquist and Hasseltoft (2013), Dew-Becker, Giglio, Le, and Rodriguez (2015), Hansen, Heaton, and Li (2008), Lustig, Stathopoulos, and Verdelhan (2013), and Zviadadze (2017). There is also an earlier literature that considers multiple frequencies of observations when testing models (e.g., Brennan and Zhang, 2018, Daniel and Marshall, 1997, Jagannathan and Wang, 2007, Parker and Julliard, 2005).

Notation. We use E for expectations and V for variances. A t-subscript on these denotes an expectation or variance conditional on information available at time t, whereas no subscript denotes an unconditional expectation or variance. We use double subscripts for time-series variables, like returns, to explicitly denote the relevant horizon. Thus, a gross return on an investment from time t to time t + h is denoted $R_{t,t+h}$.

2 Testing asset pricing models using MHR

In this section, we evaluate the implications of jointly testing whether a proposed model of the SDF can explain the empirical risk-return trade-off across horizons. Intuitively, risks that appear very important at a short horizon may be less important at longer-horizons relative to other, more persistent risks, and vice versa. Analysis of such dynamics has received little attention in the previous work, despite the relevance for theoretical models and investment practice.

2.1 Preliminaries

Let the one-period stochastic discount factor (SDF) from time t to t + 1 be $M_{t,t+1}$. The Law of One Price (LOOP) then states that

$$E_t(M_{t,t+1}R_{t,t+1}) = 1,$$

or

$$E_t(M_{t,t+1}(R_{t,t+1} - R_{f,t,t+1})) = 0.$$

Here $R_{t,t+1}$ and $R_{f,t,t+1}$ are one-period gross return on a risky and the risk-free assets. The overwhelming majority of empirical asset pricing papers are concerned with tests of these relationships, where a period is typically a month or a quarter (e.g., Fama and French, 1993, 2016).

2.2 The MHR Test

The framework offers a natural way to propagate the model implications across multiple horizons. The multi-horizon SDF and returns are simple products of their one-period counterparts:

$$M_{t,t+h} = \prod_{j=1}^{h} M_{t+j-1,t+j},$$

$$R_{t,t+h} = \prod_{j=1}^{h} R_{t+j-1,t+j},$$

$$R_{f,t,t+h} = \prod_{j=1}^{h} R_{f,t+j-1,t+j}.$$

LOOP still holds:1

$$E_t(M_{t,t+h}R_{t,t+h}) = 1,$$
 (1)

or, for excess returns,

$$E_t(M_{t,t+h}(R_{t,t+h} - R_{f,t,t+h})) = 0. (2)$$

The unconditional version of this condition can be easily tested jointly for multiple horizons h in a GMM framework.

2.3 Interpretation

To see what MHR add to the evaluation of a candidate stochastic discount factor, assume the model unconditionally prices one-period returns correctly, i.e., $E(M_{s,s+1}R_{s,s+1}) = 1$ for any s. Applying the model to two-period returns from time t-1 to time t+1, we can write:

$$E(M_{t-1,t+1}R_{t-1,t+1}) = E(M_{t-1,t}R_{t-1,t}) \cdot E(M_{t,t+1}R_{t,t+1}) + Cov(M_{t-1,t}R_{t-1,t}, M_{t,t+1}R_{t,t+1}).$$

¹It is immediate from the law of iterated expectations, that an SDF that prices a set of one period returns conditionally (i.e., $E_t[M_{t,t+1}R_{t,t+1}] = 1$), also prices multi-horizon returns to the same set of assets (i.e., $E[M_{t-h,t+1}R_{t-h,t+1}] = 1$ for any $h \ge 1$). This can be seen by recursively iterating on the following equation for h = 1, 2, ..., etc.: $E[M_{t-h,t+1}R_{t-h,t+1}] = E[M_{t-h,t}R_{t-h,t}M_{t,t+1}R_{t,t+1}] = E[M_{t-h,t}R_{t-h,t}E_t[M_{t,t+1}R_{t,t+1}]] = E[M_{t-h,t}R_{t-h,t}]$, where the last equality follows if the model prices the one-period returns conditionally.

Therefore, if (1) holds at both one- and two-period horizons,

$$Cov(M_{t-1,t}R_{t-1,t}, M_{t,t+1}R_{t,t+1}) = 0.$$

To appreciate the meaning of this restriction of the covariance, define one-period pricing errors as $M_{s,s+1}R_{s,s+1} - E_s(M_{s,s+1}R_{s,s+1})$. Because R is a gross return, the conditional expectation of its product with the SDF is equal to one. Thus, the condition above that the covariance term equals zero implies that past pricing errors cannot predict future pricing errors. This is the hallmark of a correctly specified model.

A generalization to (h + 1)-period returns, under covariance-stationarity, is

$$E(M_{t-h,t+1}R_{t-1,t+1}) = 1 + \sum_{j=0}^{h-1} Cov(M_{t-h+j,t}R_{t-h+j,t}, M_{t,t+1}R_{t,t+1}).$$

Thus, adding information about MHR is a test of whether multi-horizon pricing errors predict one-period pricing errors.

In general, lower-frequency returns can be thought of as applying a particular conditioning instrument in the sense of Hansen and Richard (1987). In particular, consider an instrument in investors' information set, z_t , and the returns to the managed portfolio $z_t R_{t,t+1}$. LOOP implies:

$$E(M_{t,t+1}z_tR_{t,t+1}) = E(M_{t,t+1}R_{t,t+1}) \cdot E(z_t) + Cov(z_t, M_{t,t+1}R_{t,t+1}).$$

Instruments allow for testing of the model's conditional properties as they test, through the term $Cov(z_t, M_{t,t+1}R_{t,t+1})$, whether pricing errors are predictable.

In our case, instruments vary with horizon and we can define them as $z_t^{(h)} = M_{t-h,t}R_{t-h,t}$. The variable $z_t^{(h)}$ is not a traditional instrument used in GMM tests because it has to satisfy $E(z_t^{(h)}) = 1$. This condition is tested implicitly when implementing unconditional tests of (1) or (2).

The instrument-based interpretation of the tests connects to the optimal instruments of Hansen (1985), see also Nagel and Singleton (2011). Optimal instruments are selected to minimize the covariance matrix of parameter estimation error. In general, one cannot implement the true optimal instrument because it entails computation of the conditional expectation of the derivative of the moment with respect to parameters. That makes it hard to directly compare them to $z_t^{(h)}$.

We view our approach as attractive and pragmatic complement to the optimal perspective. Our instruments are economically motivated, not data-mined, and straightforward to implement. The remaining issue is whether they are informative about the candidate models. In contrast to optimal instruments, we cannot offer a mathematical result. Thus, instead, we will proceed with evaluating informativeness of these instruments in the context of a specific application: linear factor models.

2.4 Linear factor models

While our approach is applicable to any asset-pricing model featuring an SDF, we consider cases where SDFs can be expressed as

$$M_{t,t+1} = a - b^{\mathsf{T}} F_{t,t+1},$$
 (3)

where $F_{t,t+1}$ is a vector of factor excess returns.

Our test assets are the factors themselves, as well as the risk-free rate. The SDF coefficients, a and b, can be estimated using only one-period returns in an exactly-identified unconditional GMM estimation of the model. We will be able to also test the model by adding multi-horizon excess factor returns. Thus, we will be testing if a one-period factor model can price the MHR of its factors when compounded to the corresponding horizons. This is the minimal requirement one would want to impose on a model in terms of MHR pricing. In order to test the condition (2), we construct factor MHR via:

$$R_{t,t+h} = \prod_{j=1}^{h} (F_{t+j-1,t+j} + R_{f,t+j-1,t+j}).$$

Because the test assets are the SDF factors themselves, there exists an SDF with time-varying coefficients,

$$M_{t,t+1} = a_t - b_t^{\top} F_{t,t+1}, \tag{4}$$

that prices all test assets correctly.² Equations (1) and (2) imply that

$$a_t = R_{f,t,t+1}^{-1} + b_t^{\mathsf{T}} E_t(F_{t,t+1}),$$
 (5)

$$b_t = [R_{f,t,t+1}V_t(F_{t,t+1})]^{-1}E_t(F_{t,t+1}).$$
(6)

²If the SDF conditionally prices the factors and the risk-free rate correctly, it also prices any trading strategy in these base assets correctly. As shown earlier, MHR can be viewed as trading strategies in one-period returns. If LOOP holds, it is immediate that there exists some a_t and b_t such that this alternative SDF prices the base assets conditionally, as we have as many degrees of freedom as we have moments at each time t.

Our null hypothesis is $a_t = a$, and $b_t = b$.

This null hypothesis is equivalent to saying that there exists a linear combination of the factors that is perfectly negatively correlated with an SDF. Such a linear combination is the MVE portfolio (Cochrane, 2004). The large literature on unconditional beta-pricing factor models (e.g., Carhart, 1997; Fama and French, 1993) is exactly concerned with finding factors that unconditionally span the unconditional MVE portfolio.

Note that the constant b does not imply constant factor risk premiums—it implies that conditional factor risk premiums must be proportional to the conditional factor variance multiplied by the conditional gross risk-free rate. A number of authors, e.g., Campbell and Shiller (1988), Fama and French (1988), Haddad, Kozak, and Santosh (2018), find strong return predictability in common pricing factors. These predictability findings do not by themselves contradict our null hypothesis. Our tests are, however, a test of whether the conditional factor risk premiums line up with the conditional variance in the way Equation (6) prescribes.

Yet another perspective on our analysis arises from representing the SDF in terms of prices of risk, λ_t , and innovations. Decompose the SDF into its conditional mean, $E_t(M_{t,t+1}) = R_{f,t,t+1}^{-1}$, and a shock:

$$M_{t,t+1} = R_{f,t,t+1}^{-1} - \lambda_t^{\top} \varepsilon_{t+1}, \tag{7}$$

where ε_{t+1} is i.i.d., zero mean, and unit variance. Further, assume that the shocks to the SDF also drive factor returns in the following manner:

$$F_{t,t+1} = R_{f,t,t+1} V_t^{1/2}(F_{t,t+1}) \lambda_t + V_t^{1/2}(F_{t,t+1}) \varepsilon_{t+1}.$$

Then, we can represent the SDF in terms of F

$$M_{t,t+1} = R_{f,t,t+1}^{-1} + R_{f,t,t+1} \lambda_t^{\mathsf{T}} \lambda_t - \lambda_t^{\mathsf{T}} V_t^{-1/2} (F_{t,t+1}) F_{t,t+1}.$$
 (8)

Comparing Equations (4) and (8), we see that

$$b_t = \lambda_t^{\top} V_t^{-1/2}(F_{t,t+1}). \tag{9}$$

The null hypothesis $b_t = b$ implies that prices of risk must line up with the amounts of risk.

2.5 Results: a case of MKT + BAB

Our initial discussion is based on a two-factor case: excess return on the market (MKT) and the betting against beta (BAB) strategy. The first factor corresponds

to the oldest factor model, the CAPM. The second factor corresponds to the oldest anomaly: low (high) beta stocks have positive (negative) alphas (Jensen, Black, and Scholes, 1972 and, more recently, Frazzini and Pedersen (2014)). Apart from the historical perspective, this model has the benefit of having only two factors that are constructed to be conditionally uncorrelated. This simplifies the exposition greatly and therefore serves as a good case study for the implications of looking at MHR when testing asset pricing models. We later show that the issues highlighted in this case are pervasive and hold for many factor models.

The model (3) specializes to

$$M_{t,t+1} = a - b_m M K T_{t,t+1} - b_{bab} B A B_{t,t+1},$$
(10)

where $MKT_{t,t+1} = R_{m,t,t+1} - R_{f,t,t+1}$ and $BAB_{t,t+1}$ is the (excess) return associated with the BAB long-short strategy. We proxy for the market portfolio using the CRSP value-weighted equity index of NYSE, AMEX, and NASDAQ stocks. We use the risk-free rate from Kenneth French's webpage.

We construct the BAB factor following Fama and French (2016) and Novy-Marx and Velikov (2016). Specifically, we construct four value-weighted portfolios: (1) small size, low beta, (2) small size, high beta, (3) big size, low beta, and (4) big size, high beta. The size cutoffs are the 40th and 60th NYSE percentiles. For betas, we use the 20th and 80th NYSE percentiles. Denote these returns as $R_{s\ell}$, R_{sh} , $R_{b\ell}$, R_{bh} , respectively, where s denotes small size, ℓ denotes low beta, b denotes big size, and b denotes high beta. We also compute the prior beta for each of the four portfolios and shrink towards 1 with a value of 0.5 on the historical estimate. We denote these as $\beta_{s\ell,t}$, $\beta_{b\ell,t}$, $\beta_{sh,t}$, and $\beta_{bh,t}$. We construct these portfolios using the 25 size and market beta sorted portfolio returns, as well as the corresponding market values and 60-month historical betas, given on Kenneth French's webpage.

The factor return is then constructed as follows:

$$BAB_{t+1} = \frac{1}{\beta_{\ell,t}} \left(\frac{1}{2} R_{s\ell,t+1} + \frac{1}{2} R_{b\ell,t+1} - R_{f,t,t+1} \right) - \frac{1}{\beta_{h,t}} \left(\frac{1}{2} R_{sh,t+1} + \frac{1}{2} R_{bh,t+1} - R_{f,t,t+1} \right), \tag{11}$$

where $\beta_{\ell,t} = \frac{1}{2}\beta_{s\ell,t} + \frac{1}{2}\beta_{b\ell,t}$, and $\beta_{h,t} = \frac{1}{2}\beta_{sh,t} + \frac{1}{2}\beta_{bh,t}$. As a result, the conditional market beta of BAB is close to zero, as in Frazzini and Pedersen (2014).

The test assets are the 1-, 12-, and 24-month excess returns to the factors in the model at hand, as well as the 1-month risk-free rate. The sample is from July 1963 to June 2017. We implement the two-stage efficient GMM. We also consider the unconditional

CAPM by setting $b_{bab} = 0$. To help with the economic interpretation of the GMM estimation results, we report mean absolute pricing errors (MAPE). MAPE should be understood as the present value of a zero-investment strategy with a notional of \$1. MAPE is computed in two steps. First, because our tests assets span different horizons, we annualize each horizon's pricing error via geometric compounding. Second, we add up the absolute values of the annualized pricing errors and divide by the number of moment conditions minus the number of parameters.

Results are reported in Table ??. The leftmost columns in the table show, as a reference, a "single-horizon test", which is simply the two models, MKT or MKT+BAB, estimated using one-month returns to the factor(s) and the risk-free rate. The "multi-horizon test" reports the results of estimation including the 12- and 24-month excess factor returns as test assets.

The SDF coefficient estimates for the unconditional CAPM, or the MKT factor, are basically the same across the two estimations. MAPE is less than 1% in both estimations and the J-test in the multi-horizon test does not reject. The maximal annualized prices of risk of this model (the maximal SR), reported as $\sqrt{12}V_T^{1/2}(M_{t,t+1})/E_T(M_{t,t+1})$, are equal to 0.38 and 0.37 in the single-horizon and multi-horizon tests, respectively. In other words, for the MKT-model the assumption of constant a and b is not rejected and the addition of multi-horizon returns in the test therefore does not affect the results much.

We would like to emphasize the meaning of failure to reject in this context. The MKT factor is capable of pricing itself at multiple horizons. That does not imply, however, that the MKT model is well-specified. As we know, it is easily rejected by a cross-section of equity returns. The failure to reject tell us that the MKT price of risk lines pretty closely with the variance of MKT so that the coefficient b in the SDF is close to a constant in line with equation (9). Thus, the MKT result serves as a useful benchmark for the subsequent results.

For the MKT+BAB model, however, multi-horizon excess factor returns reveal substantial model misspecification. In particular, in the single-horizon case, MAPE is 6.6%. Considering that the risk premium on these factors are about 6% p.a. the mispricing is economically large. In the multi-horizon test, MAPE is reduced to 4.1%, which is still economically a large number. This reduction is achieved by strongly altering the coefficient estimates. Most notably, the risk loadings b_m and b_{bab} are reduced from 1.9 and 4.9 in the single-horizon case to 1.4 and 0.9 in the multi-horizon case, respectively. The estimated maximal SR is reduced from 0.65 to 0.26. Put differently the SR is too low even to account for the market itself.

That the estimated parameters have changed substantially upon introduction of MHR is prima facie evidence of the model misspecification. The J-test confirms that,

rejecting the model at the 1% level. Hence, this factor model does not successfully price its own factors both at short and long horizons. This is a startling fact. One might have thought that it is innocuous to focus on short horizon returns. But that is not the case. A model fit that does well at short horizons may do poorly at long horizons, even when only pricing its own components. Evidently, it is important to consider factor model fit across multiple horizons.

Figure 1 graphically conveys the same message. The panels report annualized pricing errors for each factor at all horizons from 1 to 24 months. Panels A and B correspond to the SDFs that are estimated using only 1-month returns, for the MKT and the MKT+BAB models, respectively. Similarly, Panels C and D correspond to the SDFs that are estimated also using the 12- and 24-month horizon excess factor returns.

Panels A and C show that MKT is pricing itself across horizons quite well. Panel B shows that for the MKT+BAB model absolute pricing errors increase strongly with horizon for both factors, and especially for the BAB factor. The annualized 24-month pricing error is more than 10% in absolute value – an economically large failure relative to the \$1 scale of the zero-investment strategy being tested (and the 6% average risk premium on the BAB factor). Panel D shows the pricing errors when the MKT+BAB model is estimated using multi-horizon returns. The absolute pricing errors are reduced relative to panel B. That said, the model is still strongly rejected, per the results in Table 1. In fact, the largest error is now at the 1-month horizon (about 5% for the BAB factor and 2% for the market factor).

Note that the failure to reject the MKT-model should not be interpreted as this being the "best" model. The non-rejection is a function of the test assets, which for the MKT-model is only the risk-free rate and excess MKT returns at different horizons. Indeed, the SDF loading on the BAB-factor b_{bab} is statistically different from zero in both estimations of the MKT+BAB model, thus rejecting the MKT model when adding the BAB-factor return to the set of test assets.

3 Dynamics implicit in a model specification

The MKT+BAB model rejection is a consequence of factor dynamics unaccounted for in the linear factor model. In this section, we consider these dynamics.

3.1 Constant factor loadings

In order to frame the evidence, recall that our null hypothesis, $a_t = a$ and $b_t = b$, implies that the portfolio return defined by

$$\widetilde{F}_{t,t+1} = b^{\mathsf{T}} F_{t,t+1} \tag{12}$$

is the unconditionally MVE portfolio (Hansen and Richard, 1987). Equation (6) implies for this MVE portfolio:

$$1 = [R_{f,t,t+1}V_t(\widetilde{F}_{t,t+1})]^{-1}E_t(\widetilde{F}_{t,t+1}).$$

Therefore, under the null $b_t = b$, the portfolio dynamics can be written as

$$\widetilde{F}_{t,t+1} = R_{f,t,t+1} V_t(\widetilde{F}_{t,t+1}) + \widetilde{\varepsilon}_{t+1}, \tag{13}$$

where $\widetilde{\varepsilon}_{t+1} \equiv b^{\top} V_t^{1/2}(F_{t,t+1}) \varepsilon_{t+1}$. Rejection of the null $b_t = b$ implies that true dynamics of the portfolio are different.

3.2 Variance ratios

Equation (13) implies that if $\widetilde{F}_{t,t+1}$ is the MVE portfolio, then the residuals $\widetilde{\varepsilon}$ should be uncorrelated over time. That is not the case in the data. To illustrate this point, we use variance ratios of these residuals across multiple horizons. Variance ratios have been used earlier to assess multi-horizon Euler equation errors (see, e.g., Flood, Hodrick, and Kaplan, 1994).

Recall that the variance ratio at horizon h is:

$$VR(h) = \frac{V(\sum_{j=1}^{h} \widetilde{\varepsilon}_{t+j})}{h \times V(\widetilde{\varepsilon}_{t+1})}.$$
(14)

As is well known, if $\widetilde{\varepsilon}$ is uncorrelated over time, then VR(h)=1 for any h. If $\widetilde{\varepsilon}$ is positively autocorrelated, then VR(h)>1, whereas if $\widetilde{\varepsilon}$ is negatively autocorrelated, then VR(h)<1.

We use b estimated by GMM to construct $\widetilde{F}_{t,t+1}$ and estimate an EGARCH(1,1) to obtain $V_t(\widetilde{F}_{t,t+1})$ under the maintained assumption that the two factors (MKT and BAB) are uncorrelated. Continuing with the examples of section 2.5, we report variance ratios for the shocks in the case of MKT and MKT+BAB in Figure 2. Both models exhibit strong departures from 1 as horizon increases. That implies a strong

degree of intertemporal dependence, which is not accounted for by the model with $b_t = b$.

In particular, the MVE combination of the MKT and BAB portfolios is too highly autocorrelated relative to what is implied by the model and the estimated conditional return variance.³ Time-variation in b_t that prices MHR correctly would "undo" this autocorrelation and create a residual with variance ratios equal to 1 at all horizons.

3.3 Time-varying factor loadings

The rejection of the model (10) prompts us to consider an alternative SDF

$$M_{t,t+1} = a_t - b_m MKT_{t,t+1} - b_{bab,t} BAB_{t,t+1}$$
.

To illustrate how much variation in b_t we are missing, we use MHR to estimate the SDF. We assume that $b_{bab,t}$ follows a latent AR(1) process:

$$b_{bab,t} = (1 - \phi)b + \phi b_{bab,t-1} + \sigma \epsilon_t$$
.

While b_m could be time-varying, we set it to a constant for simplicity as most of the action is clearly emanating from the BAB factor. Further, we assume that the MKT and BAB factors are conditionally uncorrelated. That is consistent with the BAB factor construction, which weights the underlying stocks by the inverse of estimated market betas to make the BAB factor's forward-looking market beta approximately zero.

The model is estimated via GMM using the same moment conditions as in the multi-horizon test case. We use the Kalman filter to estimate $b_{bab,t}$ via the observation equation:

$$[R_{f,t,t+1}V_t(BAB_{t,t+1})]^{-1}BAB_{t,t+1} = b_{bab,t} + e_{t+1}$$

that is inferred from Equation (6). We infer the corresponding a_t using Equation (5).

Table ?? presents estimation results. The J-test fails to reject the model, and MAPE is 2.9%, which is a 30% improvement relative to that of the model with a constant b, as estimated using MHR, and more than 50% improvement relative to the case with constant b estimated using only 1-month returns. Figure 3 compares the pricing

³In unreported results, we find that it is the BAB factor itself that has a strongly increasing variance ratio over time.

errors at each horizon to the ones obtained in the constant b case, as reported earlier in Panel D of Figure 1. The improvement is evident at each horizon.

The estimated $b_{bab,t}$ is quite persistent with $\phi = 0.88$ and volatile with unconditional volatility of 5.2, which is large relative to its mean of 6.4. To get a more intuitive interpretation for these numbers we can use Equation (9), which implies that the price of risk (SR) associated with exposure to the BAB-shock, $\lambda_{bab,t}$, is equal to $b_{bab,t}V_t^{1/2}(BAB_{t,t+1})$. The annualized volatility of this price of risk is 0.57. This is large compared to its mean of 0.63. Figure 4 displays the time-series of $b_{bab,t}$ and $\lambda_{bab,t}$. Both variables appear to be related to business cycles, but it is clear that there is much additional variation. This prompts the question if we could relate the dynamics to standard observable instruments used in the literature.

Table ?? displays the results of regressing $b_{bab,t}$ and $\lambda_{bab,t}$ on a recession indicator, the BAB beta spread, the conditional variances of the market and BAB returns as estimated earlier, the log market dividend to price ratio, and the 10 year over 1 year term spread. The beta spread is the spread between the high and low market-beta sorted portfolios in the BAB factor, as described earlier.

The overall R^2 is 15% with only two significant variables. The variables $b_{bab,t}$ and $\lambda_{bab,t}$ are significantly positively correlated with the BAB beta spread and significantly negatively correlated with the conditional variance of market returns. Perhaps surprisingly, the variables no not comove significantly with business cycle indicators.

This evidence leaves us with a question of the driving forces behind the variability in b_t . Equation (9) says that there is going to be variation whenever factor prices of risk and their variances are not proportional. In the case of MKT, the two objects appear to line up close enough to fail to reject the null of constant b_m . That is not the case for BAB.

3.4 The impact of sorting on the factor dynamics

Our thesis is that the common characteristic-sort-based approach to construction of factors often leads to persistent misspecification of the factors. In particular, in order to construct factors that correspond to an SDF with a constant b, the sort needs to deliver factors that have a conditional covariance matrix that lines up with the conditional prices of risk of the underlying shocks, as in equation (9). It is unlikely that a characteristic-sort will deliver such a factor as there is no mechanism in the sorting procedure that guarantees it.

We specialize the SDF in (7) to

$$M_{t,t+1} = R_{f,t,t+1}^{-1} - \lambda_m \varepsilon_{m,t+1} - \lambda_{bab,t} \varepsilon_{bab,t+1}, \tag{15}$$

where the shocks are uncorrelated with each other and over time. Since the market factor is not our focus, we assume the market shock's price of risk is constant and let excess market returns follow:

$$MKT_{t,t+1} = \sigma_m \lambda_m + \sigma_m \varepsilon_{m,t+1}. \tag{16}$$

Further, consider a simplified version of the BAB factor when there are only two underlying assets – a high market beta portfolio and a low market beta portfolio with returns:

$$R_{h,t,t+1} - R_{f,t,t+1} = \beta_{h,t} M K T_{t,t+1} + [(1 - \beta_{h,t}) \lambda_{bab,t} + (1 - \beta_{h,t}) \varepsilon_{bab,t+1}],$$

$$R_{\ell,t,t+1} - R_{f,t,t+1} = \beta_{\ell,t} M K T_{t,t+1} + [(1 - \beta_{\ell,t}) \lambda_{bab,t} + (1 - \beta_{\ell,t}) \varepsilon_{bab,t+1}].$$

Then, the BAB Equation (11) simplifies to:

$$BAB_{t,t+1} \equiv \beta_{\ell,t}^{-1}(R_{\ell,t,t+1} - R_{f,t,t+1}) - \beta_{h,t}^{-1}(R_{h,t,t+1} - R_{f,t,t+1})$$

= $\Delta_t \lambda_{bab,t} + \Delta_t \varepsilon_{bab,t+1},$ (17)

where

$$\Delta_t \equiv (\beta_{h,t}\beta_{\ell,t})^{-1}(\beta_{h,t}-\beta_{\ell,t})$$

is the "beta spread," which measures the difference in the betas between the high and low beta portfolios at each time t.

This beta spread is highly time-varying and persistent in the data. Figure 5 displays the time-series of Δ_t . The annual volatility of the beta spread is 0.57 and the annual persistence is 0.79. Thus, the choice to weight the portfolios with the inverse of the portfolio beta is potentially not innocuous – it induces persistent dynamics in the conditional mean and volatility of BAB returns, per equation (17) and the observed beta spread.

Substitute Equations (16) and (17) into Equation (15) to express the SDF as a function of the MKT and BAB factors:

$$M_{t,t+1} = R_{f,t,t+1}^{-1} + \lambda_m^2 + \lambda_{bab,t}^2 - \lambda_m \sigma_m^{-1} M K T_{t,t+1} - \lambda_{bab,t} \Delta_t^{-1} B A B_{t,t+1}.$$
 (18)

That is a version of the general specification in (8). Note that the price of risk $\lambda_{bab,t}$ has to be proportional to Δ_t for b_{bab} to be constant. Our evidence is that this is not

the case. Further, while the sorting procedure chooses Δ_t , there is nothing explicit in the sorting procedure that ensures that it lines up correctly with $\lambda_{bab,t}$.

Empirically, as shown in table ??A, the beta spread is positively and significantly related to $b_{bab,t}$. Thus, the price of risk for the BAB shock, $\lambda_{bab,t}$, must be varying strongly with the beta spread so as to undo the effect of the inverse of the beta spread present in the term multiplying BAB, $\lambda_{bab,t}\Delta_t^{-1}$.

One might think of constructing a new factor $\widetilde{BAB}_{t,t+1} = \lambda_{bab,t} \Delta_t^{-1} BAB_{t,t+1}$ that would lead to a constant b. However, one needs to know ex-ante both the conditional price of risk $\lambda_{bab,t}$ and the time-varying scale Δ_t in order to accomplish that.

Our example is stylized and there could be other dynamics at play. For instance, the BAB shock itself may have time-varying volatility that is not driven by the beta spread. The main takeaway, however, is that there is no direct solution to this problem by adjusting the time t sort based on the time t cross-section of the characteristic itself.

The argument we put forth in this paper is that MHR factor returns provide informative moments to detect this type of misspecification. In the next section, we test several major linear factor models and revisit the impact of sorting in that context.

4 Testing factor models

In order to demonstrate the breadth of our conclusions we implement the MHR-based testing of a broad set of linear factor models. These are state-of-the-art specifications that boast high single-horizon SR. In this section we describe what MHR reveal about these models.

4.1 Additional factors

There is a plethora of proposed factors in the literature. We select our models based on their historical importance, recent advancements, and data availability. Specifically, we include the Fama and French 3- and 5-factor models, FF3 and FF5, respectively (Fama and French, 1993, Fama and French, 2016). The Fama-French 5-factor model includes the market factor (MKT), the value factor (HML), the size factor (SMB), the profitability factor (RMW; see also Novy-Marx, 2013), and the investment factor (CMA; see also Cooper, Gulen, and Schill, 2008). The Fama-French 3-factor model

only have the first 3 factors. We also consider FF5+MOM, where MOM refers to the Momentum factor (Carhart, 1997, Jegadeesh and Titman, 1993). These data are provided on Kenneth French's webpage. We refer to this set of models as "classic factor models."

We also study versions of these models with unpriced risks hedged out as proposed by Daniel, Mota, Rottke, and Santos (2018) (DMRS; data available on Kent Daniel's webpage), as well as a volatility managed version of the FF5-model, FF5 $_{VolMan}$ from Moreira and Muir (2017). For the latter, we construct last month's realized variance based on daily data for each factor and divide next month's factor return with the factors' lagged realized variance. Finally, we also evaluate the 4-factor model (SY4) of Stambaugh and Yuan (2017), who propose two new factors intended to capture mispricing, in addition to the usual market and size factors. These data are available on Robert Stambaugh's webpage. We refer to this set of models as "recent factor models."

All of these models feature very high maximal short-run SR. Thus, the hope is that these models get us close to the portfolio that is perfectly negatively correlated with an SDF. Given Equation (3), such a portfolio has constant a and b in the SDF and lies on the unconditional MVE frontier.

Panel A of Table ?? reports the MHR-based GMM tests for the roster of classic factor models. To facilitate comparison, we restate MAPE and J-tests for the MKT and the MKT+BAB models from Table ??. FF5 and FF5+MOM are rejected at the 1% level, while the FF3 model is not. For the rejected models, MAPE that corresponds to multihorizon estimation is about 5.5%. This is larger than MAPE for the MKT+BAB model.

As is the case with the MKT model, the failure to reject FF3 does not necessarily imply the model's ability to price all MHR. Clearly FF3 prices more factors than MKT, but it is inferior, on the basis of single-horizon returns, to FF5, which in its turn is rejected on the basis of MHR. More important, the results are suggestive of the implicit dynamics of b_t . It appears that the time-varying volatility of FF3 factors do not have a dramatic impact on b_t as the prices of risk in these models line up reasonably well with the conditional volatilities, as per equation (9).

Panel B reports the same for recent factor models. The unpriced risks hedged versions of the Fama-French factors (Daniel, Mota, Rottke, and Santos (2018)) are rejected in both the 3- and 5-factor versions of the model. The Stambaugh and Yuan (2017) model is also rejected based on MHR. The volatility-managed version of the FF5 model, $FF5_{VolMan}$, is not rejected, however. Equation (6) suggest volatility managing may be the appropriate approach when constructing pricing factors. We revisit this

point in the next section. That said, the last column of Panel B of Table ?? shows that the $FF5_{VolMan}$ -model is strongly rejected when using MHR to the original FF5-factors. Thus, while including this particular conditional information helps the model price its own volatility managed factors, it does not help explain MHR to the original FF5-factors.

4.2 Interpretation of the results

Panels A and B also report the maximal SR implied by the models (max. price of risk). The one-period maximal SR – a dimension along which the candidate models are optimized – appears to be positively related to MAPE of longer-horizon factor excess returns.

We demonstrate this observation by constructing a scatter plot of (log) MAPE versus (log) maximum SR in Figure 6. While there is no ex-ante reason for this relationship to hold, it is interesting that the pursuit of the maximum SR, or equivalently, the MVE portfolio, takes us further away from a constant b. One might have thought the opposite would be the case given that the factors in Equation (3) span the unconditional MVE portfolio with a constant b in the SDF specification.

Related, the price of risk for the rejected models, change strongly as we move from estimation using single-horizon returns to using MHR. This evidence suggests that the implicit time-variation in b is economically large.

We illustrate the model rejections further via variance ratios that follow Figure 2. Figure 7 reports the patterns of variance ratios for the in-sample mean-variance combination of the factors for each of the rejected models. We chose the in-sample mean-variance combination of the factors as a simple way to summarize each model. The variance ratios deviate from 1 (the null hypothesis), in some cases strongly so. For instance, the DMRS models have variance ratios in excess of 2 starting from the 12-month horizon. Thus, it appears that MHR identify persistent misspecification that is introduced by improving short-run maximal SR of the FF models.

To summarize, we document pervasive, persistent misspecification in both classic and recent factor models. This misspecification leads to large pricing errors over longer horizons. Thus, while these models may do well in terms of characterizing the local, one-month, risk-return trade-off, they do surprisingly poorly in terms of longer-horizon risk-return trade-offs. In the next section, we trace this misspecification to the current dominant procedure for factor construction that easily produces factors with the wrong conditional scale.

4.3 Factor dynamics and sorting: the general case

In section 3.4, we use BAB as a specific example to describe the impact of a portfolio sorting procedure on factor dynamics. In this section, we argue that the phenomenon that we describe in that section is pervasive. Cross-sectional portfolio sorts may easily have drifting loading on the true underlying risk factor. The two standard methods used in the literature for constructing factors – Fama-MacBeth regressions of returns on lagged characteristics and rank characteristic-sorts – both normalize the cross-section of the characteristics at each t in particular ways that are likely to induce persistent misspecification. To illustrate the mechanism we highlight in this paper, we consider Fama-MacBeth regressions as the method for factor construction.

Assume the true SDF follows (3), where F is a vector of orthogonal factor excess returns, and excess factor returns and the risk-free rate are priced by this SDF. Let excess returns to assets follow a factor model

$$R_{i,t,t+1} - R_{f,t,t+1} = \beta_{i,t}^{\mathsf{T}} F_{t,t+1} + \epsilon_{i,t+1},$$

where residuals are uncorrelated across stocks i and time t. Assume there is a unit mass of firms such that the idiosyncratic shocks are completely diversifiable, that the cross-sectional distribution of factor betas is non-degenerate, and that $R_{f,t,t+1}^{-1} = E_t(M_{t,t+1})$. If we knew the $\beta_{i,t}$ we could run a cross-sectional regression at each time t+1 to retrieve the factors F:

$$R_{i,t,t+1} - R_{f,t,t+1} = \gamma_{0,t+1} + \gamma_{1,t+1}^{\mathsf{T}} \beta_{i,t} + \varepsilon_{i,t+1}, \tag{19}$$

In this case, $\gamma_{1,t+1}$ gives the vector of long-short factor excess returns, $F_{t,t+1}$. Typically, we don't have these conditional betas and researchers instead use observable characteristics, such as the book-to-market ratio.

Consider characteristics that have the following relation to betas:

$$X_{i,t} = \delta_{0,t} + \delta_{1,t}\beta_{i,t}.$$

Thus, the characteristic is not unconditionally proportional to the true factor betas, even if we allow for a time fixed effect.⁴ For ease of exposition, but without loss of

⁴One way to motivate this relation is to consider the effect of time variation in prices of risk. For simplicity, consider a one-factor model version of (19), which implies $E_t(R_{i,t,t+1} - R_{f,t,t+1}) = E_t(\gamma_{1,t+1})\beta_{i,t}$. Next, consider a characteristics-based model of excess returns: $E_t(R_{i,t,t+1} - R_{f,t,t+1}) = \delta_0 + \delta_1 X_{i,t}$ (e.g., Daniel and Titman, 1997). Setting the conditional expected returns equal implies that $X_{i,t} = \delta_{0,t} + \delta_{1,t}\beta_{i,t}$ where $\delta_{0,t} = -\delta_0/\delta_1$ and $\delta_{1,t} = E_t(\gamma_{1,t+1})/\delta_1$. In this case, $\delta_{1,t}$ will vary persistently if the conditional factor risk premium varies persistently.

generality, assume that there is only one factor. The Fama-MacBeth cross-sectional regression

$$R_{i,t,t+1} - R_{f,t,t+1} = \widehat{\gamma}_{0,t+1} + \widehat{\gamma}_{1,t+1} X_{i,t} + \varepsilon_{i,t+1},$$

then delivers the factor

$$\widehat{\gamma}_{1,t+1} = \frac{Cov(\delta_{1,t}\beta_{i,t}, \beta_{i,t}F_{t,t+1})}{V(\delta_{1,t}\beta_{i,t})} = \frac{V(\beta_{i,t})\delta_{1,t}F_{t,t+1}}{\delta_{1,t}^2V(\beta_{i,t})} = \delta_{1,t}^{-1}F_{t,t+1},$$

where the variance and covariance are taken across assets i at each point in time. Thus, the factor used by researchers is

$$\hat{F}_{t,t+1} = \delta_{1t}^{-1} F_{t,t+1}.$$

The intercept $\delta_{0,t}$ cancels out in the long-short portfolio, but the proportional component $\delta_{1,t}$ does not. There is no control variable that naturally "cleans up" the characteristic in the Fama-MacBeth regression.

As a result, the standard approach identifies a conditionally correctly specified model, but an unconditionally misspecified model. That is, researchers specify:

$$M_{t+1} = \hat{a} - \hat{b}\hat{F}_{t+1}.$$

A conditional version of this model is true:

$$M_{t+1} = a - b_t \hat{F}_{t+1},$$

$$b_t = b\delta_{1t}.$$

This is exactly the same issue that we have highlighted generally in equation (8) and, specifically in the context of BAB, in equation (18). In sum, MHR, as test assets, are likely to be useful for most factor models.

4.4 Robustness checks

In this section we show that our results are robust to using shorter horizon excess factor returns as test assets in the GMM. We also consider the standard monthly return "alpha-regressions" in the literature with short-term factor returns managed over time using instruments motivated by the MHR test. The results are robust also to this restricted, but more familiar test. Furthermore, allowing for time-varying b's through standard instruments such as dividend-price ratios or realized variance in the GRS tests does not fix the problem – the models are still rejected when using the horizon-managed factor returns as test assets.

4.4.1 Alternative horizons

Table ?? reports the two-stage efficient GMM-results for all the factors models considered earlier when using 1-, 2-, 6- and 12-month excess factor returns in addition to the 1-month risk-free rate as test assets. The shorter maximal horizon means there is less overlap in the data and gives more statistical power. The downside is that it is less likely to capture the most persistent sources of misspecification. Panel A gives the results for the classic factor models, while Panel B gives the results for the recent factor models. The p-values of the J-test shows that in this case all models except MKT and MKT+BAB are rejected at the 5% level or better. Thus, the misspecification of the MKT+BAB model reveals itself better at longer horizons, consistent with the persistent b_t estimated earlier. Overall, the tests reveal substantial MAPE for all models except the MKT model. Thus, using shorter horizons in the MHR test is still quite informative for most models.

4.4.2 GRS test

An alternative to the GMM-tests presented so far is the GRS test of whether a given set of one-period factor returns span the mean-variance frontier of a set of one-period test asset returns. We note that this test is not a test of whether the model can price MHR, but it useful to couch our results in the typical single-horizon setting most studies apply. For our purposes, the test assets will be trading strategies in the factors themselves. In particular, the test asset i = (k, h) is a strategy in factor k, where the time-varying weights are given by lagged h-period discounted returns in factor k, i.e.,

$$R_{i,t,t+1} - R_{f,t,t+1} \equiv z_{k,t}^{(h)} F_{k,t,t+1},$$

where $z_{k,t}^{(h)} = M_{t-h,t}R_{k,t-h,t}$ and $R_{k,t-h,t} = \prod_{s=1}^{h} (R_{f,t+s-1,t+s} + F_{k,t+s-1,t+s})$ is the gross return on factor k from t-h to t.⁵ The M used in construction of the instrument $z_{k,t}^{(h)}$ is $M_{t,t+1} = a - b^{\mathsf{T}} F_{t,t+1}$, where a and b are estimated by requiring the model to match the sample means of risk-free rate and the factors.

In sum, we run the time-series regression

$$R_{i,t,t+1} - R_{f,t,t+1} = \alpha_i + \beta_i^{\top} F_{t,t+1} + \varepsilon_{i,t+1}$$

for each test asset i and report the joint (GRS) test that $\alpha_i = 0$ for all i.

⁵The weights in a factor are unrestricted since the factors are excess returns.

Because the instruments $z_{k,t}^{(h)}$ are constructed using the candidate SDF, which in turn depends on the parameter estimates of a and b, we consider both in- and out-of-sample instruments. The former use the entire sample to estimate the SDF, whereas the latter use information only up to time t. We then test whether the factors F span the mean-variance frontier of these managed portfolios.

Panels A and B of Table ?? report the results of GRS tests on the classic and recent factor models using lagged pricing errors $(z_{k,t}^{(h)})$ for horizons 2, 6, 12, and 24 months for each of the factors, i.e., four managed portfolios for each factor. Most models are strongly rejected regardless of whether one uses the in-sample instruments (see p-value GRS test) or out-of-sample instruments (p-value, out-of-sample instruments). The exceptions are the market model and $FF5_{VolMan}$. The former is rejected at the 5%-level based on the in-sample instruments, but not rejected based on the out of sample instruments. The $FF5_{VolMan}$ the model is not rejected based on either insample or out-of-sample instrument p-values when the managed portfolios are based on discounted returns to the volatility managed FF5-factors. If the managed portfolios are based on the original FF5-factors, however, the model is rejected at the 10%-level based on the in-sample instruments. The p-value is marginally insignificant at 0.14 for the out-of-sample instrument case. Overall, the findings are in line with the GMM tests in ??.

Also reported are the annualized maximum information ratios (IR) from MacKinlay (1995), which is the component of the maximum SR unexplained by the factors. To get a sense of magnitudes, it is natural to compare the maximum IR to the SR of the factors. In FF5, the maximum IR is 0.52 compared to a SR of the factors of 1.09. For the other models, with the exception of the FF5 $_{VolMan}$ -model using discounted returns to the volatility managed factors as instruments, the maximum IR tends to be even larger relative to the SR of the corresponding factors. In other words, there seems to be a lot left on the table.

The GRS test also serves an additional purpose as a robustness exercise. Because we use one-period risk-free rate to construct MHR, one could be concerned that model rejections are due the misspecification of our model of the SDF in (3) with respect to the conditional risk-free rate. Because the GRS test is implemented using single-horizon excess returns, its results are mechanically unrelated to the properties of the risk-free rate.

⁶Recall, the squared monthly information ratio can be obtained from the regressions as $\alpha^{\top} \Sigma^{-1} \alpha$, where Σ is the covariance matrix of the regression residuals. MacKinlay (1995) provides a small-sample adjustment to arrive at an unbiased estimate of this quantity. We report the maximum of this quantity and zero.

5 Conclusion

The literature typically characterizes the risk-return trade-off, or, equivalently, the SDF, at a single horizon. This focus is somewhat surprising given that the multi-horizon risk-return trade-off is an important input to a range of economic decisions. We propose testing SDFs jointly across multiple horizons and analyze the implications of these additional moments for a wide roster of the state-of-the-art empirical linear factor models.

We show that tests employing multi-horizon returns (MHR) are highly informative about asset-pricing models. MHR relate to familiar conditioning instruments that are common in GMM-based tests. This new type of conditioning information allows us to uncover large mispricing for a wide range of benchmark factor models when faced with MHR. We identify the current practice of ad hoc portfolio sorts for factor construction as a likely culprit for the persistent misspecification and argue that MHR provides valuable additional moments that can help in the construction and testing of asset pricing models.

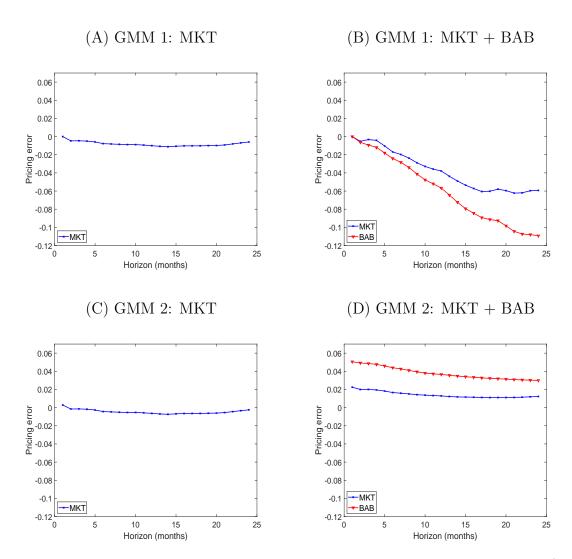
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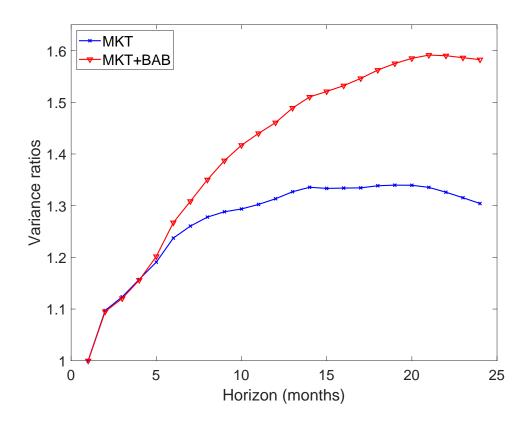
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Figure 1 Term structure of pricing errors, $E(M \cdot (R - R_f))$



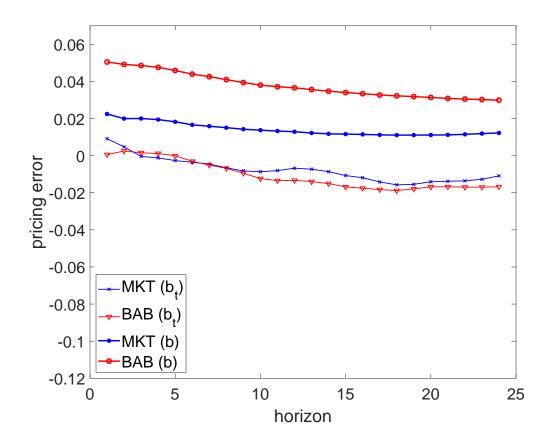
The panels show multi-horizon factor pricing errors for two models: $M_t = a - b_m \cdot MKT_t$ (left) and $M_t = a - b_m \cdot MKT_t - b_{bab} \cdot BAB_t$ (right). Annualized pricing errors at horizon h are $(1 + E_T(M_{t,t+h}(R_{t,t+h} - R_{f,t,t+h})))^{12/h} - 1$, where E_T denotes the sample average, $R_{t,t+h}$ is the gross factor return from month t to t+h, and $R_{f,t,t+h}$ is gross h-period return from rolling over the riskless bond. The population average of a correctly specified model is 0. Panels A and B give pricing errors when the SDF is estimated using only 1-month returns (GMM 1), whereas Panels C and D give pricing errors when the SDF is estimated also using the 12 and 24 month horizon excess factor returns (GMM 2). Note the scale of the y-axis for Panel B relative to the other panels. Sample: July 1963 to June 2017.

Figure 2 Variance ratios of factor return model-implied residuals



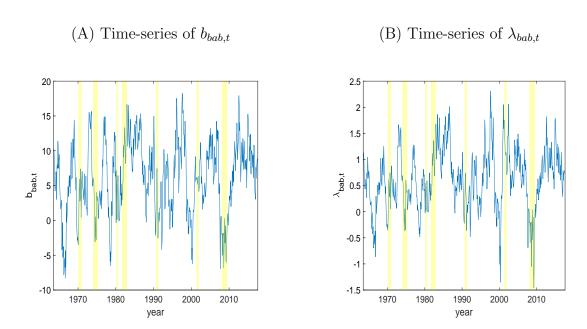
The figure shows variance ratios for model-implied residuals to the estimated linear combination of factors given by $b^{\mathsf{T}}F$ across different horizons, where b is taken from the SDF $M_t = a - b^{\mathsf{T}}F_t$ estimated using multi-horizon returns, as in the multi-horizon estimation in Table 1. The residuals equal $b^{\mathsf{T}}F_{t,t+1} - E_t(b^{\mathsf{T}}F_{t,t+1})$, where the model gives the conditional expectation. Under the null hypothesis that the model correctly captures the conditional expected returns, the residuals should not be autocorrelated and the variance ratios should therefore equal 1 at all horizons. See the main text for the precise calculation behind the factor residuals. The sample is monthly from July 1963 to June 2017.

Figure 3 Pricing errors for model with latent b_t



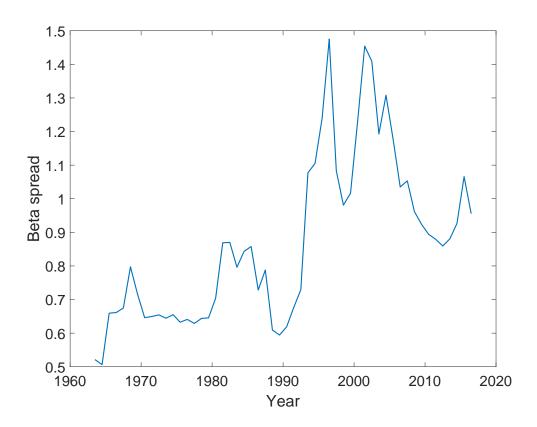
The figure shows the annualized pricing errors for the MKT and BAB factors vs. return horizon from the model $M_t = a_t - b_m \cdot MKT_t - b_{bab,t} \cdot BAB_t$ (see main text for details), as well as for the case with constant SDF loadings (see also Panel D of Figure 1). The pricing errors for the case with time-varying b_t are shown in the legend with a subscript on the b in parenthesis. Holding period b annualized pricing errors are $(1 + E_T(M_{t,t+h}(R_{t,t+h} - R_{f,t,t+h})))^{12/h} - 1$, where b0 denotes the sample average. b1 average. b2 denotes the gross factor return from month b3 to b4 to b5 denotes the population average of a correctly specified model is 0. The SDF is estimated using both 1-month returns to the risk-free rate and the factors, as well as the 12- and 24-month excess factor returns. The sample is from July 1963 to June 2017.

Figure 4 Time-series of $b_{bab,t}$ and the price of risk, $\lambda_{bab,t}$



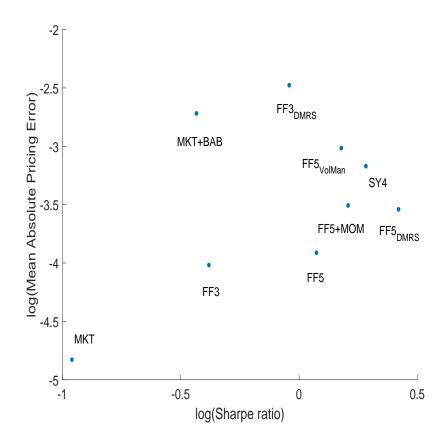
Panel A shows the filtered time series of $b_{bab,t}$ (blue line) along with NBER recession indicators (yellow bars) for the estimated model $M_{t+1} = a_t - b_m \cdot MKT_{t+1} - b_{bab,t} \cdot BAB_{t+1}$ (see main text for details), using long-run excess factor returns in the model estimation. Panel B shows the annualized conditional price of risk (Sharpe ratio) of the BAB shock, denoted $\lambda_{bab,t}$, where $\lambda_{bab,t} = b_{bab,t} \cdot \sqrt{12 \cdot V_t(BAB_{t+1})}$). The sample is from July 1963 to June 2017.

Figure 5
Beta spread of beta-sorted portfolios



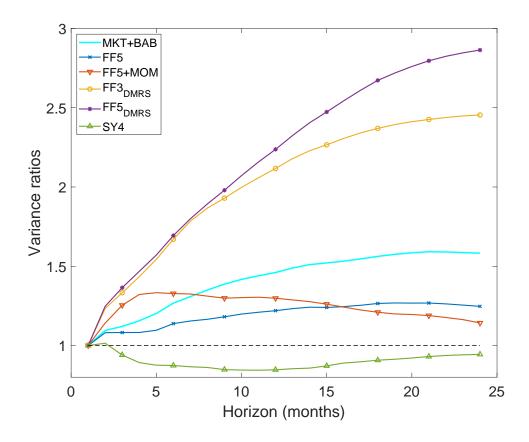
The figure shows the difference between the conditional market betas of the top minus the bottom beta-sorted portfolios used to construct the BAB factor, as defined in the main text $(\Delta_t = (\beta_{h,t}\beta_{\ell,t})^{-1}(\beta_{h,t} - \beta_{\ell,t}))$. The betas of the beta sorted portfolios are obtained from Ken French's website. For each portfolio, the conditional beta is the market beta of the constituent firms estimated using the past 60-month monthly return window, shrunk towards 1 (the value-weighted average beta) using a weight of 0.5 on the historical estimate and 0.5 on 1.

Figure 6 Max Sharpe ratio of single-horizon factor model vs. multi-horizon pricing errors



The figure plots the log (annualized) maximal Sharpe ratio of commonly used models factor models against the log of the (annualized) mean absolute pricing error (MAPE) of the corresponding model. The max Sharpe ratios are calculated as the sample annualized Sharpe ratio of the monthly returns to the mean-variance efficient combination of the factors in a given model. The MAPEs are computed by evaluating the fit of the models estimated using only 1-month returns on the excess factor returns at the 1-, 12-, and 24-month horizons (see the main text for details). The factor abbreviations are: MKT (the market factor), BAB (the betting-against-beta factor), FF3 (the Fama-French 3-factor model), FF5 (the Fama-French 5-factor model), MOM (the momentum factor). The DMRS subscripts refer to the Daniel et al (2017) unpriced-risks-hedged versions of the original factors. The VolMan subscript refers to the Muir and Moreira (2017) volatility managed version of the FF5 factors. SY4 refers to the Stambaugh and Yuan (2017) 4-factor model. The sample is from July 1963 to June 2017.

Figure 7 Variance ratios of excess returns, actual vs. theoretical. All models



The figure shows the variance ratio $VR(h) = \frac{V(\sum_{j=1}^{h} \tilde{\varepsilon}_{t+j})}{h \times V(\tilde{\varepsilon}_{t+1})}$ across horizons for each models' implied MVE portfolio return residuals, $\tilde{\varepsilon}$. The null hypothesis from each model implies that variance ratios should equal 1 for all horizons. The factor abbreviations are: MKT (the market factor), BAB (the betting-against-beta factor), FF3 (the Fama-French 3-factor model), FF5 (the Fama-French 5-factor model), MOM (the momentum factor). The DMRS subscripts refer to the Daniel et al (2017) unpriced-risks-hedged versions of the original factors. The VolMan subscript refers to the Muir and Moreira (2017) volatility managed version of the FF5 factors. SY4 refers to the Stambaugh and Yuan (2017) 4-factor model. The sample is from July 1963 to June 2017.

Table 1: Multi-horizon GMM tests

Models with the Market and Betting-Against-Beta factors

	Single-h	orizon estimation	Multi-horizon estimation			
	F = MKT	$F = [MKT, BAB]^{\top}$	F = MKT	$F = [MKT, BAB]^{\top}$		
a	1.012***	1.035***	1.011***	1.001***		
	(0.010)	(0.041)	(0.007)	(0.007)		
b_m	2.506**	1.893*	2.386***	1.440**		
o_m	(1.080)	(1.038)	(0.842)	(0.723)		
b_{bab}		4.852***		0.894		
O_{bab}		(1.874)		(0.752)		
p-value GMM J -test	n/a	n/a	0.663	0.000***		
Factor MAPE	0.008	0.066	0.006	0.041		
Max. price of risk	0.383	0.648	0.365	0.259		

The table gives results from two-stage GMM estimation of two factor models: the market model, with excess returns to the market as the factor (MKT), and the two-factor model with the Market and Betting-Against-Beta (BAB) factors. The SDF is of the form $M_t = a - b^{\top} F_t$. "Single-horizon estimation" means the model is estimated using only monthly returns to the factor(s) and the risk-free rate. The "Multi-horizon estimation" additionally uses excess returns to the factor(s) at the 12- and 24-month horizons. The estimated model parameters are given along with GMM standard errors in parentheses. The maximal price of risk is the annualized standard deviation of the estimated monthly stochastic discount factor divided by its mean. Factor MAPE is the annualized mean absolute pricing error for the excess factor returns across horizons 1, 12, and 24 months. The p-values are for the J-tests from the GMM estimation (n/a) for the exactly identified "single-horizon test" cases). The GMM procedure corrects for autocorrelation, cross-correlation, and heteroscedasticity in the moments using the Newey-West method with lag length equal to 1.5 times the maximum horizon or 12 months, whichever is larger. The sample is from July 1963 to June 2017. Three asterisks denote statistical significance at the 1% level, two at the 5% level, and one at the 10% level.

Table 2: Estimated Market and BAB factor model with time-varying SDF coefficient

Market SDF loading: b_m	1.544
BAB SDF loading: $b_{bab,t}$	
- <i>b</i>	6.366
<i>-</i> φ	0.879
- σ	2.482
J-test p-value	0.407
Factor MAPE	0.029
St.Dev. of $b_{bab,t}$	5.206
Annualized mean of $\lambda_{bab,t}$	0.627
St.Dev. of annualized $\lambda_{bab.t}$	0.574
333	

The table gives results from two-stage GMM estimation of the two-factor model with the market (MKT) and Betting-Against-Beta (BAB) factors. The loading on the BAB factor, $b_{bab,t}$, follows a latent AR(1) process ($b_{bab,t} = (1-\phi)b+\phi \cdot b_{bab,t-1}+\eta_t$). The test assets are the 1-, 12-, and 24-month excess returns to the factors, as well as the short-term real risk-free rate. The annualized conditional price of risk (Sharpe ratio) of the BAB shock is denoted $\lambda_{bab,t}$ and equals $b_{bab,t} \cdot \sqrt{12 \cdot V_t(BAB_{t+1})}$). The table reports its mean and standard deviation. Factor MAPE is the annualized mean absolute pricing error for the excess factor returns across horizons 1, 12, and 24 months. The *p*-values are for the *J*-tests from the GMM estimation. The GMM procedure corrects for autocorrelation, cross-correlation, and heteroscedasticity in the moments using the Newey-West method with lag length equal to 1.5 times the maximum horizon. The sample is from July 1963 to June 2017.

Table 3: Dynamics of time-varying BAB loading: Relation to standard instruments

Panel A: $b_{bab,t}$ regressed on	Coefficient	(std. error)
NBER recession dummy	-1.246	(1.534)
BAB beta spread	2.184*	(1.289)
Conditional variance of market return	-8.766***	(2.587)
Conditional variance of BAB return	-10.139	(7.475)
Log market dividend-price ratio	1.771	(2.202)
Term Spread (10yr - 1yr)	0.565	(0.421)
R^2	0.147	
Panel B: $\lambda_{bab,t}$ regressed on:		
NBER recession dummy	-0.173	(0.172)
BAB beta spread	0.274^{*}	(0.144)
Conditional variance of market return	-0.975^{***}	(0.324)
Conditional variance of BAB return	0.385	(1.208)
Log market dividend-price ratio	0.221	(0.244)

The table shows regressions of the time-varying SDF coefficient $b_{bab,t}$ and the price of risk for the BAB-shock ($\lambda_{bab,t} = b_{bab,t} \times \sqrt{12V_t(BAB_{t+1})}$) regressed on common conditioning variables: an NBER recession dummy, the spread in market beta between the top minus bottom decile portfolios sorted on market beta, the conditional variance of market and BAB returns, the log market price-dividend ratio, and the Treasury bond term spread. Standard errors are computed using the Newey-West method with 12 lags. The sample is from July 1963 to June 2017. The statistical significance of the parameters are given as follows: Three asterisks denote significance at the 1% level, two at the 5% level, and one at the 10% level.

0.074

0.140

(0.049)

Term Spread (10yr - 1yr)

 \mathbb{R}^2

Table 4: GMM tests of other benchmark factor models

Classic Factor Models

		MKT+			
Panel A:	MKT	BAB	FF3	FF5	FF5+MOM
$Single-horizon\ estimation:$					
Max. price of risk (annualized)	0.383	0.648	0.683	1.076	1.230
Factor MAPE (annualized)	0.008	0.066	0.018	0.020	0.030
Multi-horizon estimation:					
Max. price of risk (annualized)	0.365	0.259	0.528	1.165	1.709
Factor MAPE (annualized)	0.006	0.041	0.009	0.057	0.056
p-value GMM J -test	0.663	0.000***	0.824	0.000***	0.000***

Recent Factor Models

					(FF5 assets)
Panel B:	$FF3_{DMRS}$	$FF5_{DMRS}$	SY4	$FF5_{VolMan}$	$FF5_{VolMan}$
Single-horizon estimation:					
Max. price of risk (annualized)	0.959	1.522	1.326	1.195	1.195
Factor MAPE (annualized)	0.084	0.029	0.042	0.049	0.065
Multi-horizon estimation:					
Max. price of risk (annualized)	0.510	1.184	1.691	0.853	3.101
Factor MAPE (annualized)	0.018	0.035	0.025	0.021	0.506
p-value GMM J -test	0.063*	0.000***	0.000***	0.249	0.000***
1					

The table gives the p-values from the J-tests from two-stage GMM estimation of the stochastic discount factor implied by each factor model. The stochastic discount factor is assumed to be affine in the excess factor returns. The test assets are excess returns to each factor in the model at hand at horizons 1-, 12-, and 24-month horizons, in addition to the short-term real risk-free rate. Factor MAPE is the annualized mean absolute pricing error for the factors in the model. The p-values are from the J-tests from the GMM estimation. The GMM procedure corrects for autocorrelation, cross-correlation, and heteroskedasticity in the moments using the Newey-West method with lag length equal to 1.5 times the maximum horizon or 12 months, whichever is larger. FF refers to Fama-French, DRMS refers to Daniel-Rottke-Mora-Santos (2017), VolMan refers to Moreira and Muir (2017), while SY refers to Stambaugh and Yuan (2017). The last column of Panel B shows the results for the $FF5_{VolMan}$ model when the test assets are MHR to the original FF5 factors. See main text for further factor model descriptions. The sample is from July 1963 to June 2017. The statistical significance of the parameters and the J-tests are given as follows: Three asterisks denote significance at the 1% level, two at the 5% level, and one at the 10% level.

Table 5: GMM tests of factor models using alternative horizons

Classic Factor Models

		MKT+				
Panel A:	MKT	BAB	FF3	FF5	FF5+MOM	
Factor MAPE (annualized)	0.007	0.027	0.027	0.031	0.022	
p-value GMM J-test	0.800	0.255	0.000^{***}	0.000***	0.000^{***}	

Recent Factor Models

					(FF5 assets)
Panel B:	$FF3_{DMRS}$	$FF5_{DMRS}$	SY4	$FF5_{VolMan}$	$FF5_{VolMan}$
Factor MAPE (annualized) p-value GMM J-test	0.016 0.003***	0.019 0.000***	0.026 0.001***	0.029 0.048**	0.106 0.000***

The table gives the p-values from the J-tests from two-stage GMM estimation of the stochastic discount factor implied by each factor model using shorter horizons relative to earlier results as additional moments. The stochastic discount factor is assumed to be affine in the excess factor returns. The test assets are excess returns to each factor in the model at hand at horizons 1-, 2-, 6-, and 12-month horizons, in addition to the short-term real risk-free rate. Factor MAPE is the annualized mean absolute pricing error for the factors in each model in the two-stage GMM estimation. The p-values are from the J-tests from the GMM estimation. The GMM procedure corrects for autocorrelation, cross-correlation, and heteroscedasticity in the moments using the Newey-West method with lag length equal to 1.5 times the maximum horizon or 12 months, whichever is larger. FF refers to Fama-French, DRMS refers to Daniel-Rottke-Mora-Santos, VolMan refers to Moreira and Muir (2017), while SY refers to Stambaugh and Yuan (2017). The last column of Panel B shows the results for the $FF5_{VolMan}$ model when the test assets are MHR to the original FF5 factors. See main text for further factor model descriptions. The sample is from July 1963 to June 2017. The statistical significance of the parameters and the J-tests are given as follows: Three asterisks denote significance at the 1% level, two at the 5% level, and one at the 10% level.

Table 6: Long-run factor mispricing as monthly factor return instruments: GRS tests

Standard Factor Models

		MKT+			
Panel A:	MKT	BAB	FF3	FF5	FF5+MOM
Max Sharpe ratio of factors	0.388	0.657	0.690	1.089	1.246
Max Information ratio	0.370	0.419	0.518	0.519	0.585
p-value GRS test	0.026**	0.033**	0.014**	0.038**	0.025**
<i>p</i> -value, out-of-sample instruments	0.255	0.031^{**}	0.001^{***}	0.037^{**}	0.002^{***}

Alternative Factor Models

Panel B:	$FF3_{DMRS}$	$FF5_{DMRS}$	SY4	$FF5_{VolMan}$	(FF5 assets) FF5 $_{VolMan}$
Max Sharpe ratio of factors	0.971	1.544	1.653	1.159	1.159
Max Information ratio	0.772	0.758	0.441	0.000	0.474
<i>p</i> -value GRS test	0.000***	0.001***	0.086*	0.624	0.064*
p-value, out-of-sample instruments	0.000***	0.000***	0.011**	0.155	0.139

The table gives the Gibbons-Ross-Shanken (GRS) test p-values from regressions of managed factor returns, where the time-varying factor weights are based on lagged multi-horizon pricing errors. The horizons considered are 2, 6, 12, and 24 months. For each factor model, the test assets are managed positions in the factors of the factor model at hand. So, for the market model, the test assets are four managed portfolios (corresponding to the four pricing error horizons) in the MKT factor. "Out-of-sample instruments" means the pricing errors used as instrument are estimated using only data up to time t, when considering time t+1 returns. Max. Information Ratio (IR) refers to the square root of the max expected Sharpe ratio one can achieve when combining the test assets and hedge out the unconditional factor exposures. See MacKinlay (1995) and the main text for the formula leading to an unbiased estimate of this quantity. FF refers to Fama-French, DRMS refers to Daniel-Rottke-Mora-Santos, VolMan refers to Moreira and Muir (2017), while SY refers to Stambaugh and Yuan (2017). The last column of Panel B shows the results for the FF5 $_{VolMan}$ model when the test assets are MHR to the original FF5 factors. See main text for further factor model descriptions. The sample is from July 1963 to June 2017. Three asterisks denote significance at the 1% level, two at the 5% level, and one at the 10% level.